



CIRCLE OF PEACE INTERNATIONAL

Business Development Manager

Position summary: The Business Development Manager oversees efforts to develop and maintain profit making businesses in Uganda to generate support for Circle of Peace School. The Business Development Manager is a member of the Program Team and reports to the Program Director.

Responsibilities:

- Keep abreast of business development efforts already established by Circle of Peace School.
- Work with people in Uganda in charge of the businesses to ensure that they are being well run.
- Explore new business concepts and assist in the development of business plans.
- Explore funding options for getting new businesses started or expanding existing businesses.
- Assist in the annual evaluation of each business and the issuing of annual reports.
- Serve as a member of COPI's Program Task Force to coordinate efforts with other Program Managers.
- Share regular reports with the Program Team to be sent on to the COPI board.

Skills:

- Excellent communication skills, including the ability to communicate in person, in writing, by phone, by email and otherwise.
- Ability to work well with a variety of people; giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate.
- Excellent Time Management - Manage one's own time and the time of others.

Requirements:

- Committed to the mission, vision and values of COPI and COPS.
- Ability to respond to requests within 48 hours.
- Residing in the Richmond, VA area.
- At least a 12-month commitment is required.

Experience working with a nonprofit a plus.